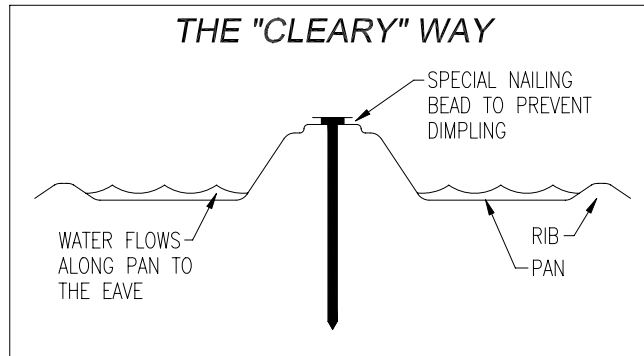


## The Best of Both Worlds Nails and Screws

Cleary Building Corp. recognizes that the industry is changing and we are seeing a progression to screw fasteners in the market place. In response to our clients request, we are making the switch to galvanized screw fasteners color matched to the sidewall panels. The sidewall panels shall be attached to the ACQ treated plank with color matched stainless steel screws. We have found that clients prefer to have a color matched screw on the sidewalls of the building. We will continue to follow the philosophy that a nailed roof is the best application. The nail is on the rib of the steel and the rib will shed the water away from the nail. If you put the fastener in the pan, on the roof, then you have a higher chance for a leak because this is where the water runs. This is the main reason that we will nail the roof on the rib and this is clearly shown below in the picture. We will start this new process for screws on the sidewalls and nailing the roof for all buildings delivered on or after April 4, 2005.

Cleary Building Corp. will nail the roof and you can see the advantage below.



### Advantages of screw fasteners on the sidewall:

1. Advanced technology in the screw fastener industry to offer a more stable and rust resistant product.
2. The screw gun technology has greatly improved for the production crews to be more efficient.
3. Colored Screws can match the side steel of a building and offer a more aesthetically pleasing **appearance** for our client.
4. Future steel or trim repairs are easier for the client to remove and repair individual sheets of steel or trim.
5. Pre-Punch the side & end steel for an even fastener line on the building and to virtually eliminate metal shavings.
6. Chalk lines on the building are not required for the screw fastener application.
7. Engineering design criteria will show benefits on larger projects and assist in the overall design of a building.
8. Better production crew safety with screw guns versus power drive nail guns. The screw guns are easier for a crew member to handle therefore less mistakes and more efficient crew personnel.
9. Better crew efficiency so crew members can install side steel while foreman and leadman concentrate on more complicated tasks to improve the labor efficiency on the project.
10. Fewer equipment breakdowns and time lost with screw guns than nail guns.

Cleary Building Corp. is making an investment in this change to our product. We recognize the changes in the market place and believe the technology has reached an acceptable level to make the change. For over 26 years Cleary Building Corp. has used nails due to it being the cost effective choice and the efficiency of nailing the steel on a building. We have seen lower costs in the screw fastener market and believe this change will allow us to give a better building value to our client by moving towards using screws on the sidewall. This is being done to enhance our product and reflect the desires of the market.

Cleary Building Corp recognizes that many clients may ask the questions about screwing on the rib of the steel. This is not an application that Cleary or Fabral can support for the following reasons.

1. The nail on the roof has a specially designed silicone washer that provides a better seal on the steel rib, is larger to cover more area, and will not dry out as fast as the neoprene washer on the screw.
2. The washer on a screw needs to be properly compressed in order to seal. This is hard to do when installed in the top of the rib. If the fastener is overdriven it will bow the middle of the flats upward and look bad. If not driven properly it can leak.

We support this change and all projects delivered on or after April 4, 2005 will have the sidewalls of the building attached with a screw fastener and the roof will be nailed. Our "Grand Rib III Plus" panel is designed with a special nailing bead on top of the rib to create a flat surface for the silicone washer to seal tightly against the steel on the roof. When nails are used, the lap rib is fastened through both sheets, which connects one to the other on the roof. The result is a roof system with far less potential for washer failure and roof leaks.